



## Solutions for Professional Services

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### What do our clients say?

"We have been completely delighted with the service. The overall benefit is peace of mind"

IT Network Manager, Irwin Mitchell

"We have a system we trust. It instils confidence both internally and externally"

Director of Group IT, Capita Group

### What do the analysts say?

"MessageLabs provides excellent customer service ... [and] 24/7 support in eight different languages"

Frost & Sullivan (2006, Report BA15-74)

MessageLabs is placed in the Leader's Quadrant in Gartner's Magic Quadrant for Email Security Boundary (September 2006)

### What makes MessageLabs the market leader?

MessageLabs delivers enterprise-class solutions to over 15,000 organizations worldwide, including over 2,000 businesses that offer professional services. With global infrastructure and local reach, we react to new threats faster than any other service provider.

### MessageLabs provides proven solutions that address the key electronic communications security issues confronting professional services providers worldwide.

Covering email, web and instant messaging (IM), our solutions are securely founded on a clear understanding of business drivers and the specific needs of organizations like yours. Operating around the clock and across the globe, we help you to:

- protect your brand, reputation and intellectual property
- safeguard sensitive, business-critical information
- store key documents conveniently and securely
- enhance your productivity, competitiveness and the quality of your services
- achieve and demonstrate the highest level of compliance with relevant regulations

### Risks, threats, issues

Email, web and IM provide essential channels of communication for most professional services providers, enabling them to forge close working relationships with clients, partners and suppliers. But electronic communications also represent a significant source of risk that can compromise the whole basis of trust on which your success is built.

Viruses, spam, spyware, phishing and other malware represent a serious threat to your business continuity and billable operations, and an unwelcome burden on your network and employees. Moreover, as their sophistication and ingenuity grow, these threats are not only converging, harder to detect and much better targeted. They are also increasingly being deployed by organized criminals in order to access, intercept and steal intellectual property and a whole range of other confidential, privileged information.

The need to safeguard your reputation for professionalism and integrity also makes it critical to ensure that all email, web and IM content entering and leaving your organization is monitored and controlled effectively. Inappropriate content or the unauthorized release of sensitive information to external parties, for example, can lead to legal action and an irreparable loss of standing in the eyes of your clients and other key stakeholders.

Regulations addressing electronic communications issues, such as data security and employee protection, are becoming increasingly stringent. Non-compliance may even lead to substantial fines or other severe legal penalties. The US's recently amended Federal Rules of Civil Procedure on electronic discovery, the EU's Privacy and Electronic Communications Directive, the UK's Privacy and Electronic Communications Regulations and the Commonwealth Privacy Act are just some examples of the regulations which organizations offering professional services must now comply with.

Furthermore, professional services organizations themselves often provide consulting on areas of regulatory compliance in their given specialties. This makes it all the more important for them to demonstrate their own adherence to best practise across the communication and information-sharing spectrum.

## What exactly is the MessageLabs difference?

MessageLabs is... a one-stop shop enabling you to cost-effectively meet all your electronic communications security and control needs from a single source

MessageLabs is... the only major provider of fully managed, fully integrated email, web and IM security services that protect you against individual threats and convergence between them

MessageLabs is... recognized as a pioneer of internet-level security and multi-layered technology, including our proprietary predictive Skeptic™ technology

MessageLabs is... a proven provider of direct, round-the-clock technical support in an extensive range of languages, anywhere in the world

MessageLabs is... equipped with worldwide infrastructure, located in four continents and eight countries

MessageLabs offers... industry-leading Service Level Agreements, covering key criteria such as protection and detection performance, service availability and fault response

MessageLabs offers... a comprehensive suite of services that give professional services businesses an unrivalled level of certainty and confidence in their electronic communications

MessageLabs enables you... to safeguard key knowledge and relationships, enjoy uninterrupted electronic communications with clients and partners, and boost your brand value

To speak with one of our specialists in managed web, email and IM communications security for the professional services sector, call toll free:

US/CAN: +1 866 460 0000

UK: +44 800 917 7733

APAC: +61 2 8208 7100

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## The MessageLabs solution

Our comprehensive suite of proactive, managed services enables professional services businesses to enjoy an unrivalled level of certainty and confidence in their electronic communications, and to safeguard key knowledge and relationships. Simple to set up and easy to configure, our solutions are specifically designed to provide you with secure, seamless, uninterrupted electronic communications with clients and partners, and to boost your brand value and bottom line.

- Protect the privacy of your communications: MessageLabs solutions enable you to securely encrypt all email and IM communications leaving and entering your organization, safeguarding all the data they contain
- Ensure data security and confidentiality: MessageLabs solutions deliver effective defenses against spyware and other malicious web content from known and unknown sources, preventing the covert theft of information
- Promote business continuity: MessageLabs solutions maintain your network's integrity against known and unknown email, web-borne and IM viruses and spam, minimizing downtime and disruption
- Maintain secure communications records: MessageLabs solutions provide easy-to-manage, fully encrypted archives that enable electronic communications to be securely stored and readily retrieved
- Ensure compliance and acceptable use: MessageLabs solutions help you to monitor and control all your email, web and IM communications, manage and protect your employees, and comply with all relevant regulations
- Boost efficiency, productivity and competitive advantage: MessageLabs solutions reduce unwanted IT-related burdens on all your employees, enabling them to focus on developing and implementing business-critical initiatives

Our services do not require large investments or in most cases the management of hardware appliances or software on your premises. Whatever your scale of business, wherever you are in the world, our managed solutions deliver:

- Mitigation of electronic communications-related risks and threats at a low, predictable overall cost
- Reduced load on your IT, PR and other in-house resources
- Improved confidence among your clients, with resulting business benefits

MessageLabs is registered under the US Safe Harbor Directory and has full ISO17799 (BS7799) accreditation, certifying that we operate a comprehensive set of controls that comprise best practise in information security.

